



## PROJECT OVERVIEW

### The Market

Frederick, MD has seen explosive growth in recent years. Commuters continue to move to the city from the Washington suburbs in droves, making it the third-largest city in Maryland. Its affordability, low crime, and beautiful views of the Blue Ridge Mountains are just a few of the many reasons why people have been drawn to the area. Many new industries have also planted roots in the area. Frederick represents its own miniature metropolitan area, with a strong downtown core surrounded by an affluent suburban ring. While other historic downtowns have dried up and lost business with the development of a suburban culture, Frederick's has continued to thrive with a cosmopolitan atmosphere.

# The Project

Over the past several years, the Frederick County Office of Economic Development has envisioned a development within the MD 340/MD 180 corridor west of Frederick. Having both the Office/Research Industrial (ORI) Regional Plan designation and zoning in place for some 200± acres. Jefferson Place has made this a reality with the construction of a new interchange, road improvements, water and sewer to set the tone for development of the Counties premier employment center.

In keeping with the most recent trends of successful employment centers around the country, Jefferson Park envisions a truly mixed-use community designed to a higher standard where people can live, work and recreate. The neo-traditional development concepts presented herein will provide a focal point for the entire project.

Comprehensive thematic streetscape and architectural guidelines and covenants will assure build-out of this critical initial phase occurs in an aesthetic and harmonious fashion to set the standard and enhance the long-term value of the overall project. The inclusion of an urban mixed-use center not only raises the bar, but provides the private infrastructure funding mechanism needed to implement the County's employment growth objectives.







#### MEDIAN HH INCOME 2015 - 2020 1.584 7,563 8.57% 7.38% \$93,791 59,701 4.81% 45,449 5.05% \$69,039 96,104 4.84% 4.65% \$71.895 83.164

While demographics are facts and figures about income, education, population and the like, psychodemographics indicate the true nature of how a population lives.

#### UP-AND-COMERS 2,499 HOUSEHOLDS\*

ONE MILE

THREE MILES

FIVE MILES

Up-and-Comers is a stopover for younger, upper-midscale singles before they marry, have families, and establish more deskbound lifestyles. Found in second-tier cities, these mobile adults, mostly age 25 to 44, include a disproportionate number of recent college graduates who are into athletic activities, the latest technology, and nightlife entertainment.

#### BRITE LIGHTS, LI'L CITY 2,226 HOUSEHOLDS\*

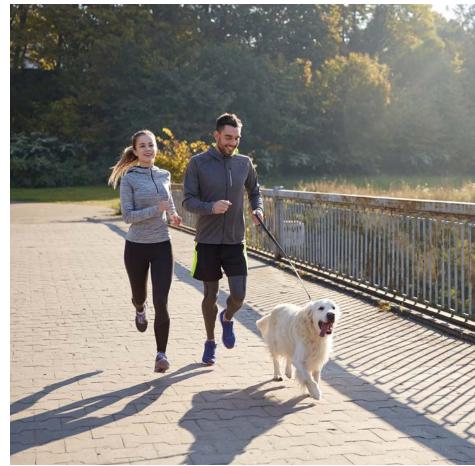
Not all of America's chic sophisticates live in major metros. Brite Lights, Li'l City is a group of well-off, middle-aged couples settled in the nation's satellite cities. Residents of these typical DINK (double income, no kids) households have college educations, well-paying business and professional careers, and swank homes filled with the latest technology.

#### UPWARD BOUND 2,049 HOUSEHOLDS\*

More than any other segment, Upward Bound appears to be the home of those legendary soccer moms and dads. In these small satellite cities, upscale families boast dual incomes, college degrees, and new split-level colonials. Residents of this segment tend to be kid-focused, with heavy purchases of computers, action figures, dolls, board games, bicycles, and camping equipment.

\*IN THREE MILES

#### DEMOGRAPHICS



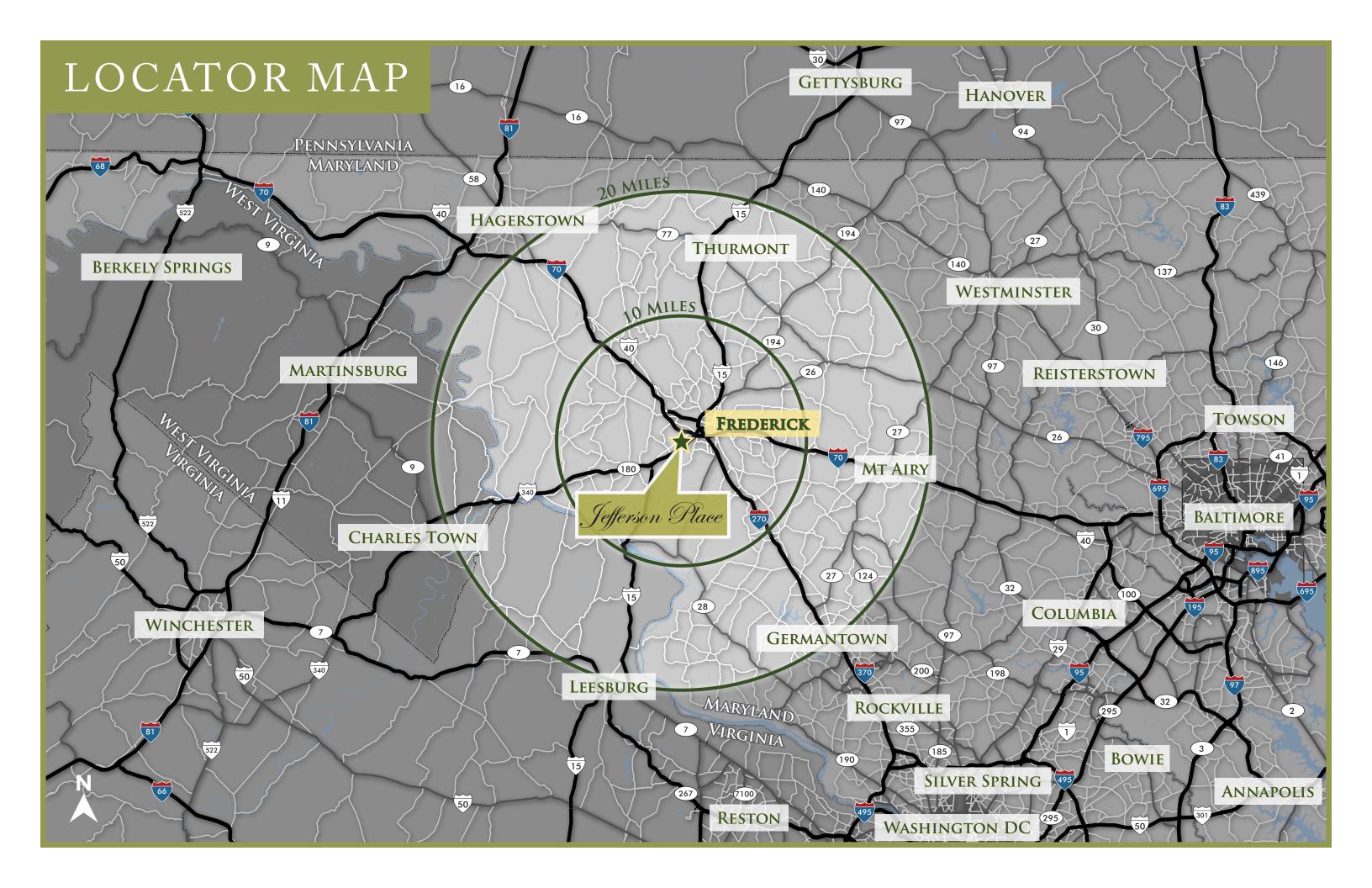




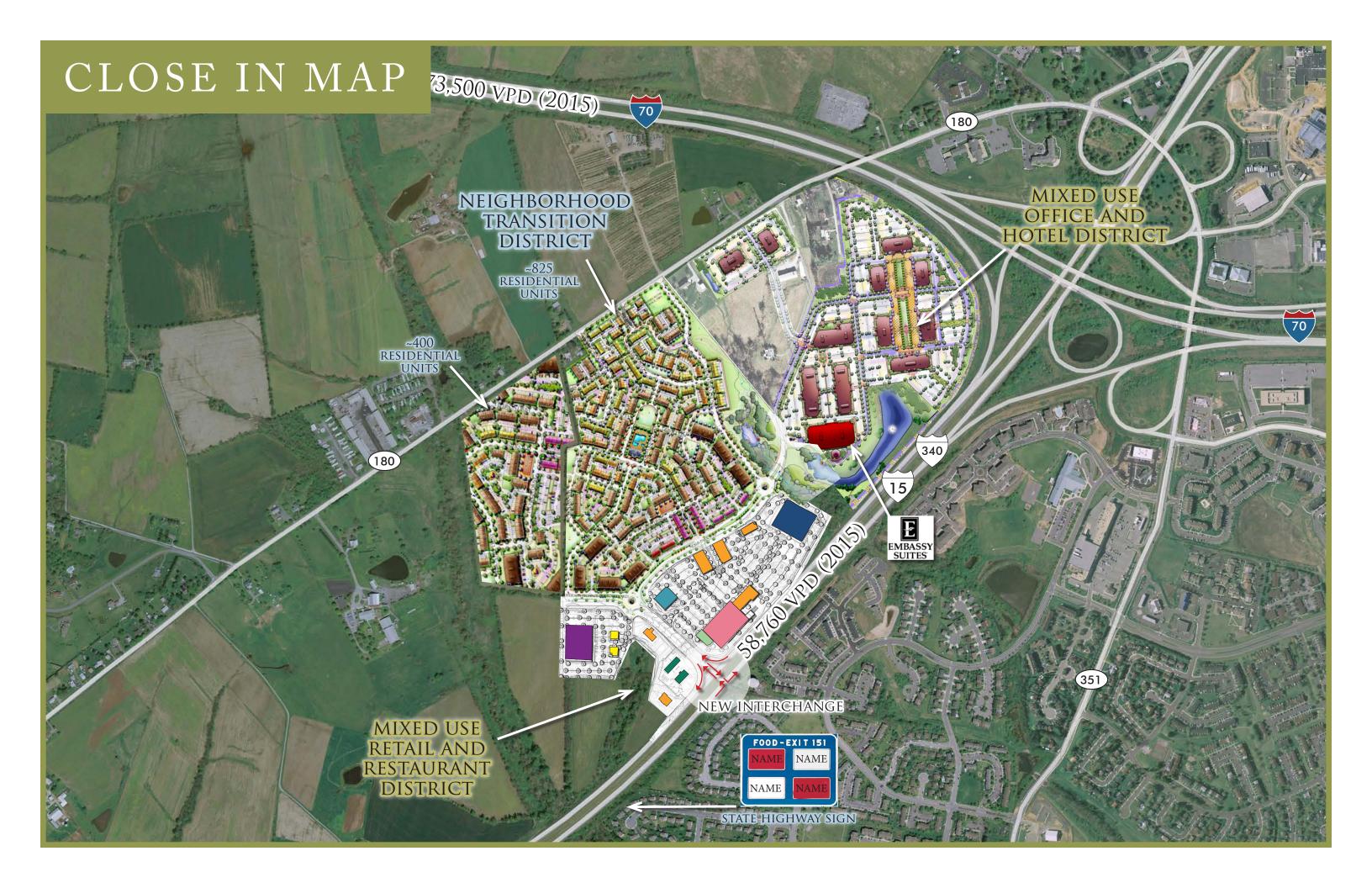


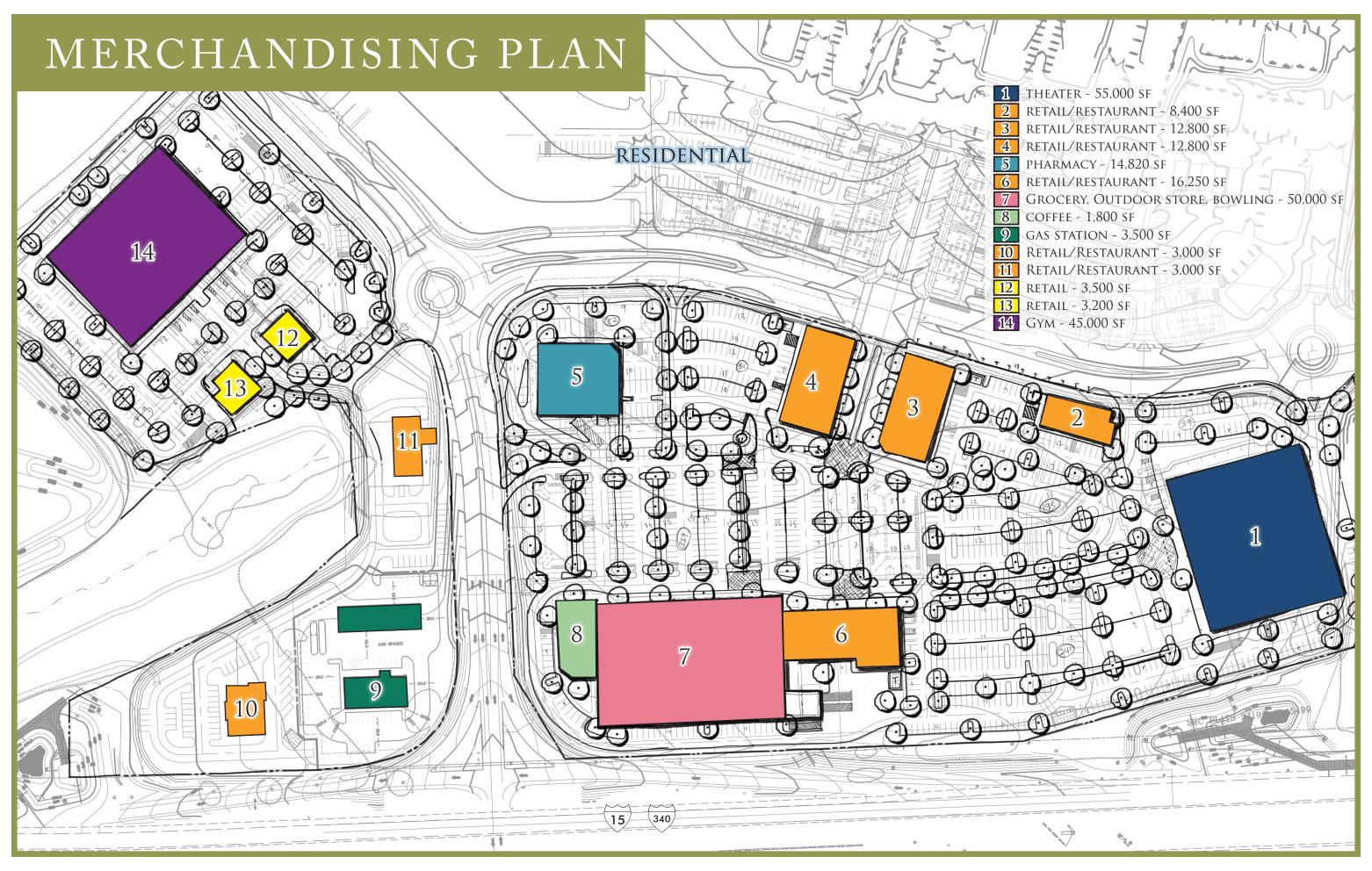














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